

2022-2023 Sequoia APT Budget BUDGET	Budgeted	Budgeted	Budgeted	Actual	Actual	Actual	2021-2022	2020-2021	2019-2020
	Revenue	Expense	Net Income	Revenue	Expense	Net Income	Net Income	Net Income	Net Income
<i>Contributions & Gifts</i>									
Donation Drive (Fall Giving, Company Match)	30,000.00	50.00	29,950.00			0.00	22,060.00	19,222.70	22,210.92
FUNDRAISING									
<i>Active Fundraisers</i>									
Fall Book Fair	7,000.00	3,500.00	3,500.00			0.00	3,500.00	399.74	6,811.43
Classroom Baskets	4,000.00	150.00	3,850.00			0.00	3,850.00	4,850.19	7,191.77
Used Book Fair (incl. Pastries with Parents)	1,400.00	150.00	1,250.00			0.00	1,100.00	0.00	2,523.74
Ultra Fun Run/Read A Thon	35,000.00	0.00	35,000.00			0.00	29,841.00	25,589.21	28,701.57
Ultra Fun Run - Teacher Contribution (10%)	0.00	3,500.00	(3,500.00)			0.00	(3,500.00)	0.00	0.00
Parents Night Out	10,000.00	10,000.00	0.00			0.00	(5,106.00)	1,766.14	657.35
Sweetheart Dance	3,000.00	950.00	2,050.00			0.00	1,900.00	0.00	3,511.97
Silent Auction (Includes Sponsors)	11,000.00	150.00	10,850.00			0.00	14,956.48	8,234.57	7,620.91
Sequoia Scrip Gift Cards/Presto Pay	0.00	0.00	0.00			0.00	0.00	0.00	3.57
ACTIVE FUNDRAISERS TOTAL	71,400.00	18,400.00	53,000.00	0.00	0.00	0.00	46,541.48	40,839.85	57,022.31
<i>Passive Fundraisers</i>									
In House									
Marquee	2,500.00	0.00	2,500.00			0.00	3,210.00	2,455.00	692.40
Sequoia Brick Garden	0.00	0.00	0.00			0.00	0.00	0.00	1,295.09
Holiday Shop	10,000.00	8,500.00	1,500.00			0.00	1,500.00	0.00	649.26
Venues	2,500.00	0.00	2,500.00			0.00	0.00	1,450.35	1,514.04
Retail	2,000.00	0.00	2,000.00			0.00	2,413.00	2,951.59	2,720.42
Other	500.00	0.00	500.00			0.00	0.00	0.00	
PASSIVE FUNDRAISERS TOTAL	17,500.00	8,500.00	9,000.00	0.00	0.00	0.00	7,123.00	6,856.94	6,871.21
ALL FUNDRAISING TOTAL	88,900.00	26,900.00	62,000.00	0.00	0.00	0.00	75,724.48	47,696.79	63,893.52
<i>Community Events</i>									
Scholastic Book Fair Donut Event	0.00	500.00	(500.00)			0.00	0.00	0.00	(352.21)
Kinder Play Dates	0.00	500.00	(500.00)				(500.00)		0.00
Glow Lights (Fall)	1,750.00	1,750.00	0.00			0.00	0.00	0.00	(65.83)
Talent Show & Shrek Play sale items	50.00	50.00	0.00			0.00	0.00	75.00	339.14
Art walk (Spring)	700.00	350.00	350.00			0.00	858.00	0.00	0.00
Trunk or Treat & Fall Carnival	9,000.00	800.00	8,200.00				8,200.00		
Movie/Game Night (Spring)	0.00	250.00	(250.00)			0.00	0.00	0.00	0.00
Young Author's Day (Spring)	0.00	50.00	(50.00)			0.00	0.00	0.00	0.65
COMMUNITY EVENTS TOTAL	11,500.00	4,250.00	7,250.00	0.00	0.00	0.00	8,558.00	(107.00)	6,676.63
<i>Services</i>									
Back to School Supplies	1,400.00	0.00	1,400.00			0.00	1,400.00	262.96	233.88
Online Directory	700.00	0.00	700.00			0.00	700.00	(83.00)	308.94
Spirit Merchandise	6,000.00	3,500.00	2,500.00			0.00	4,000.00	0.00	117.06
Yearbook	9,000.00	5,500.00	3,500.00			0.00	3,886.00	3,743.00	1,370.48
Testing snacks	0.00	650.00	(650.00)			0.00	(471.30)	(471.30)	0.00
SERVICES TOTAL	17,100.00	9,650.00	7,450.00	0.00	0.00	0.00	9,514.70	3,451.66	2,030.36
<i>Hospitality Costs</i>									
Angel Tree	0.00	100.00	(100.00)			0.00	0.00	0.00	(100.00)

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BUDGET	Revenue	Expense	Net Income	Revenue	Expense	Net Income	Net Income	Net Income	Net Income
APT Meetings	0.00	150.00	(150.00)			0.00	0.00	0.00	0.00
Thanksgiving Lunch Expense	0.00	100.00	(100.00)			0.00	0.00	0.00	(44.42)
Meet and Great/Curriculum Night	0.00	0.00	0.00		91.55	(91.55)	0.00	0.00	(795.85)
New Family BBQ	0.00	500.00	(500.00)		51.63	(51.63)	0.00	0.00	0.00
Teacher Appreciation	8,000.00	8,000.00	0.00		849.44	(849.44)	0.00	(6,857.42)	(3,935.37)
Boo Hoo Breakfast	0.00	100.00	(100.00)		106.00	(106.00)	0.00	0.00	(38.79)
HOSPITALITY TOTAL	8,000.00	8,950.00	(950.00)	0.00	1,098.62	(1,098.62)	0.00	(6,857.42)	(4,914.43)
<i>APT Gifts</i>									
5th Grade Gift for Sequoia(*200\$ per class)	0.00	800.00	(800.00)			0.00	(478.58)	(478.58)	(495.75)
Classroom Communicators	0.00	870.00	(870.00)			0.00	(742.50)	(742.50)	(945.00)
Classroom Contributions	0.00	12,525.00	(12,525.00)		998.00	(998.00)	(12,768.28)	(12,768.28)	(13,809.34)
Principal Activities	0.00	800.00	(800.00)			0.00	(1,082.40)	(1,082.40)	(653.17)
Scholastic New Subscription	0.00	4,000.00	(4,000.00)			0.00	(4,585.92)	(4,585.92)	(3,958.00)
APT GIFTS TOTAL	0.00	18,995.00	(18,995.00)	0.00	998.00	(998.00)	(19,657.68)	(19,657.68)	(19,861.26)
<i>APT Donations</i>									
NEW: CHAPTS - Project Grad	0.00	250.00	(250.00)			0.00	0.00	0.00	(250.00)
Other Donation Requests (e.g., Spc Kid Field Day)	0.00	200.00	(200.00)			0.00	0.00	0.00	0.00
KIN Donation	0.00	1,000.00	(1,000.00)			0.00	(1,126.96)	(1,126.96)	(775.00)
Chaparral Senior Scholarship	0.00	1,000.00	(1,000.00)			0.00	(1,000.00)	(1,000.00)	(1,000.00)
DONATIONS TOTAL	0.00	2,450.00	(2,450.00)	0.00	0.00	0.00	(2,126.96)	(2,126.96)	(2,025.00)
<i>Enrichment Program Costs</i>									
Art Masterpiece	0.00	400.00	(400.00)			0.00	0.00	0.00	(345.55)
Moby Max	0.00	2,750.00	(2,750.00)			0.00	0.00	0.00	0.00
Programs Not used anymore	0.00	0.00	0.00			0.00	0.00	0.00	0.00
ENTRICHMENT TOTAL	0.00	3,150.00	(3,150.00)	0.00	0.00	0.00	0.00	0.00	(345.55)
<i>SUSD Aide Salaries</i>									
Aide Salaries	0.00	50,000.00	(50,000.00)		20,000.00	(20,000.00)	(20,000.00)	(20,000.00)	(20,000.00)
AIDE SALARIES TOTAL	0.00	50,000.00	(50,000.00)	0.00	20,000.00	(20,000.00)	(20,000.00)	(20,000.00)	(20,000.00)
<i>Operating Expenses:</i>									
Marketing	0.00	0.00	0.00			0.00	0.00	0.00	0.00
Website and TypeForm Fees	0.00	1,000.00	(1,000.00)		500.00	(500.00)	(396.84)	(396.84)	(1,015.55)
Bank Charges/Fees	0.00	50.00	(50.00)			0.00	(39.52)	(39.52)	(24.38)
Insurance Policy	0.00	550.00	(550.00)			0.00	(540.00)	(540.00)	(540.00)
Payment Processing System (Stripe,giveSmart,Square)	0.00	3,700.00	(3,700.00)			0.00	(1,128.83)	(1,128.83)	0.00
Postage/Printing	0.00	50.00	(50.00)			0.00	(13.00)	(13.00)	(16.05)
Professional Fees / Dues (CPA and Attorney)	0.00	1,200.00	(1,200.00)			0.00	(560.00)	(560.00)	(1,798.00)
General Supplies and Software (Quickbooks)	0.00	1,100.00	(1,100.00)			0.00	(1,059.73)	(1,059.73)	(470.04)
OPERATING EXPENSES TOTAL	0.00	7,650.00	(7,650.00)	0.00	500.00	(500.00)	(3,737.92)	(3,737.92)	(3,864.02)
NET OPERATING REVENUE	155,500.00	132,045.00	(68,495.00)	0.00	22,596.62	(22,596.62)	48,274.62	17,884.17	43,801.17
<i>Other Income/(Expense)</i>									
Money Market Interest	15.00	0.00	15.00			0.00	8.73	8.73	17.46
Other Income & Returned Checks	0.00	0.00	0.00			0.00	(50.00)	(50.00)	0.00
<i>Gifting Beyond Budget:</i>									

2022-2023 Sequoya APT Budget BUDGET	Budgeted	Budgeted	Budgeted	Actual	Actual	Actual	2021-2022	2020-2021	2019-2020
	Revenue	Expense	Net Income	Revenue	Expense	Net Income	Net Income	Net Income	Net Income
Event Items	0.00	0.00	0.00			0.00	(500.00)	(500.00)	(1,733.40)
Yes to Children Donation	0.00	0.00	0.00			0.00	0.00	0.00	(500.00)
Additional Aides	0.00	0.00	0.00			0.00	(26,000.00)	(26,000.00)	(3,600.00)
Science Kits	0.00	0.00	0.00			0.00	0.00	0.00	0.00
Other	0.00	6,500.00	(6,500.00)		500.00	(500.00)	(1,100.00)	(7,583.72)	(1,356.59)
GBB TOTAL	0.00	6,500.00	(6,485.00)	0.00	0.00	(500.00)	(27,641.27)	(34,083.72)	(7,189.99)
2022-2023 NET REVENUE	155,515.00	138,545.00	63,565.00	0.00	22,596.62	(23,096.62)	20,633.35	(16,240.82)	36,628.64

F93=website person-gift card